

Managed Security Monitoring, powered by BT Counterpane



Active network security monitoring is all about catching small problems before they become big and taking proactive steps to protect your network against unnecessary risks. Businesses large and small have suffered huge financial losses, and networks of all sizes have been brought to their knees — most often by numerous small, mundane problems gone unnoticed: worms and bots infecting PCs; user installation of unauthorized applications and equipment; hard drives filling up; outsiders running scans and probes against your internet connections...

BT's Managed Security Monitoring combines a team of disciplined security experts, a rigorous process for incident detection and response, and best-of-breed technologies to provide information-driven organizations immediate feedback regarding the efficacy of a network's security — in real time, as it changes in the face of new attacks, new threats, software updates and reconfigurations. Our Managed Security Monitoring is the business solution that empowers enterprises to reduce liability, improve information safety and facilitate audits.

About BT

BT in North America provides solutions that help enterprises effectively use technology to drive business growth. The expertise of our more than 4,000 employees enables us to help customers globalize their businesses in innovative and sustainable ways. Through strategic development, strong partnerships and a diverse collection of best practices and methodologies, BT has emerged as a leader in networked IT services providing professional services and consultancy, managed services and full outsourcing for business and IT transformation.

“Security and compliance requires specialized expertise, and it makes more sense to outsource that so my staff can stay focused on the core business objectives. BT can survey all the potential threats worldwide. They can provide a much wider, more current view of the threats. That's something we can't do as efficiently, given our current staff levels.”

John Lambeth, CISSP, CISA
VP Information Technology
Blackboard, Inc.



Key Benefits

BT's Managed Security Monitoring, the cornerstone of BT's Managed Security Solutions, offers undisputable benefits to organizations across major industries around the globe:

AWARENESS of what's really on your network

INSURANCE against unnecessary risks

DEFENSE against malicious attacks

COMPREHENSIVE views of security activity across your enterprise

Core Services:

Providing Business Solutions for Technical Challenges

Reduce Enterprise Liability

Doing business online exposes enterprises to pressures beyond making sales projections or delivering product. Domestic and global standards for auditing and accountability, personal responsibilities for senior management and regulatory demands from state and federal government agencies all contribute to the landscape of risk management.

Improve Information Safety

One of the most damaging attacks to an enterprise network occurs when the enterprise customers' data become compromised—by criminals looking to steal either identity credentials or actual financial instruments for monetary gains. The criminals will always try, ambushing unsuspecting companies that are less vigilant about monitoring the networks. The reality is that too often attacks against these companies' infrastructure are already in progress, and all that varies is the degree of their attacker's persistence.

Your customers expect you to take all means necessary to safeguard their data. Your partners and auditors have more detailed expectations of Best Practices being applied at all levels of the infrastructure, and demand documentation highlighting what steps you've taken.

Managed Security Monitoring is a fundamental necessity to help you respond to these demands, by collecting raw data, classifying it according to the risk it represents and highlighting tangible threats seeking to leverage vulnerabilities you may not even know you have.

Facilitate Regulatory Audits

Customers, auditors and regulators alike expect evidence of an enterprise's progress. Most regulatory and audit standards now explicitly demand results to be certified by an independent third party, and that the processes which generated those results also be documented.

Managed Security Monitoring provides an objective presentation of security log data from your enterprise infrastructure, and the history of all decisions related to configuration and tuning is reproducible at any time. Auditors no longer need to chase data all across the network; they can retrieve it from one place and work with BT as needed to answer their questions.

The BT Advantages

BT's Managed Security Monitoring empowers you to improve your security posture with the following critical information:

- What's really on your network who's using it, and whether or not your network is at risk
- How well your actual network usage aligns with your policy requirements
- How to build an incident response process
- How to satisfy auditors and regulators that you are performing sufficient Due Diligence
- Who is attacking you, and how hard they're trying
- How well-engineered your network is, and what you can do to improve it
- What vulnerabilities exist in your network and applications, and what you can do to fix them
- Tight alignment with BT's managed security solutions for maximum long-term value

On the day you're attacked, you know that, with BT, you have the best possible defense.

And, when your customers, auditors and regulators seek evidence of regulatory compliance, you know that, with BT, the log data of your entire enterprise infrastructure and the history of all decision are at your fingertips.

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“By outsourcing monitoring and management of established security systems to managed security service providers, most enterprises can increase security while reducing operational costs, and free up internal security resources to deal with changing business needs and new threats.”

John Pescatore
VP Distinguished Analyst
Gartner, Inc.